Management (B.S.B.A.)
College of Business Administration
Department of Management,
Business Administration I, Room: 309
http://business.ucf.edu/undergraduate-programs
Phone: 407-823-5569

The management major combines theory and application, with a focus on problem solving, group projects, and case analysis. The curriculum prepares students for leadership roles in a variety of organizations, including: large and small, public and private, for profit and non-for-profit. The program can also accommodate students who wish to embark on their own entrepreneurial ventures. Students majoring in management should possess strong quantitative skills, enjoy problem solving, and embrace working with people. Not eligible for a double degree with another College of Business Administration major.

Admission Requirements
- Completion of the UCF General Education program and Gordon Rule, or an AA degree from a Florida College System or State University System institution, and completion of each Common Program Prerequisite course with a “C” (2.0) or better.
- Completion of the following courses at UCF or at an AACSB accredited institution: ECO 3411, MAR 3023, FIN 3403, MAN 3025, and ACG 3173, with a GPA of at least 3.0, a grade of at least “B” (3.0) in MAN 3025, and no grade below a “C” (2.0). One course may be repeated one time in the next term of enrollment to meet these requirements.
- See Common Program Prerequisites.
- A student's academic catalog year guarantees their graduation requirements, but not their admission requirements. All pre-majors are held to the current admission standards. This applies to both native and transfer students.

Degree Requirements
- Students who change degree programs and select this major must adopt the most current catalog.
- Students wanting to major in Management must apply for admission to the major.
- Any student receiving a business degree must complete a minimum of 30 of the 60 upper level business credit hours for their degree program in the UCF College of Business Administration. Additionally, 12 of the 30 credit hours completed at UCF must be from the department or school in which the student majors.
- For students seeking a double major within the College of Business, a maximum of 6 hours of Required Courses for the Major or Restricted Electives may count towards another business major.
- A maximum of 6 hours of Core Requirements or Restricted Elective Courses 9 hrs
- A maximum of 6 hours of Core Requirements or Restricted Electives may count towards another degree program or minor.
- Students in the Management major must maintain a 2.75 or higher cumulative Grade Point Average in all 3000 level or higher Management (MAN) and Entrepreneurship (ENT) courses taken at UCF. Students must also maintain a 2.0 or higher cumulative GPA in all College of Business courses taken at UCF. Failure to maintain the required GPAs will result in the student being placed on Lack of Progress in the major and/or College. If a student on Lack of Progress fails to achieve the minimum required GPA in the subsequent term of enrollment, the student will be dismissed from the Management major and/or College of Business. A student who is dismissed may seek consideration for readmittance into the College or major by submitting a letter indicating the reasons for academic difficulties and positive plans for achieving the required GPA. Readmission is not automatic or guaranteed and as an exception to College policy is rarely granted.

Students must earn a “B” or higher in MAN 3025. In addition, only grades of “C” (2.0) or higher transfer into the program and students must earn a minimum of “C” (2.0) or higher in all business courses. This includes all courses under requirements 2, 3, 4, 5 and 6 below.

1. UCF General Education Program (GEP) (36 hrs)
   A: Communication Foundations (9 hrs)
   Prefer SPC 1608 Fundamentals of Oral Communication
   B: Cultural & Historical Foundations (9 hrs)
   Required GSS 2100C Computer Fundamentals for Business
   Required MAC 1105C College Algebra
   C: Mathematical Foundations (6 hrs)
   Required MTH 2233 Calculus for Business
   D: Social Foundations (6 hrs)
   Select 1: 3 hrs
   Prefer ECO 2013 Principles of Macroeconomics
   Prefer ECO 2023 Principles of Microeconomics
   Select 1: 3 hrs
   Suggested ANT 2000 General Anthropology
   Suggested PSY 2012 General Psychology
   Suggested SYG 2000 Introduction to Sociolgy
   E: Science Foundations (6 hrs)
   2. Common Program Prerequisites (CPP) (18 hrs)
   Must be completed with a “C” 2.0 or better
   ACG 2021 Principles of Financial Accounting
   ACG 2071 Principles of Managerial Accounting
   CGS 2100C Computer Fundamentals for Business
   ECO 3411 Quantitative Business Tools II
   ECO 3403 Business Finance
   ECO 3401 Quantitative Business Tools I
   or
   1MAC 2233 Concepts of Calculus and
   STA 2023 Statistical Methods I
   1or MAC 2311 and MAC 2312

3. Core Requirements: Basic Level
   None

4. Core Requirements: Advanced Level (45 hrs)
   Primary Core 15 hrs
   ACG 3173 Accounting for Decision-Makers
   ECO 3411 Quantitative Business Tools II
   FIN 3403 Business Finance
   MAN 3025 Management of Organizations
   MAR 3023 Marketing
   Secondary Core 15 hrs
   GEB 3006 Introduction to Career Development and Financial Planning
   GEB 3003 Career Research & Planning
   GEB 3005 Career Search Strategy
   BUL 3130 Legal and Ethical Environment of Business
   GEB 3375 Supply Chain and Operations Management
   GEB 4223 Business Interviewing Techniques
   GEB 4004 Executing Your Career Plan
   Required Courses for Major 15 hrs
   MAN 4350 Performance Management
   MAN 4143 Leadership Development
   MAN 4240 Organizations: Theory and Behavior
   MAN 4441 Conflict Resolution and Negotiation
   MAN 4046 Teamwork, Collaboration, and Group Dynamics

5. Restricted Electives (12 hrs)
   Restricted Elective Courses 9 hrs
   Select 3: 9 hrs
   Minimum of 3 courses required:
   GEB 4435 Moral Foundations of Business or
   MAN 4209 Designing Dynamic Organizations or

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MAN 3301  Strategic Human Resource Management or 3 hrs
MAN 4320  Human Resources Recruitment and Selection or 3 hrs
MAN 4329  Business Analytics in Human Resource Management or 3 hrs
Any MAN or ENT course 3 hrs

Business Elective 3 hrs
Choose any upper level business course 3 hrs

6. Capstone Requirements (3 hrs)
Admitted to a Business major, senior standing, and completion of MAN 3025, MAR 3023, FIN 3403, ECO 3411, and ACG 3173 or ACG 3131 are required to register for MAN 4720.
MAN 4720  Strategic Management 3 hrs

7. Foreign Language Requirements
Admissions
Two years of one foreign language in high school, or one year of one foreign language in college (or equivalent proficiency exam) prior to graduation.

Graduation
None

8. Electives
Variable

9. Additional Requirements
None

10. Required Minors
None

11. Departmental Exit Requirements
A minimum major GPA of 2.75 and a minimum College of Business GPA of 2.0.

12. University Minimum Exit Requirements
A 2.0 UCF GPA
60 semester hours earned after CLEP awarded
48 semester hours of upper division credit completed
30 of the last 39 hours of course work must be completed in residency at UCF.
A maximum of 45 hours of extension, correspondence, CLEP, Credit by Exam, and Armed Forces credits permitted.
Complete the General Education Program, the Gordon Rule, and nine hours of Summer credit.

Total Semester Hours Required
120

Honors in Major
Eligibility: Requirements for admission to the Honors in the Major program are: completion of at least 60 credit hours, completion of at least 12 upper division hours, at least a 3.5 GPA in the major, at least a 3.2 upper-division GPA, and at least two semesters remaining prior to graduation.

Admission: Application for admission to the Honors in the Major program must be approved by both the Chair of the Management Department and the Associate Dean of the Honors College plus the payment of $25.00 one-time membership dues.

Requirements: Students accepted into the Honors in the Major program must complete two honors courses (total of 6 credit hours) as follows:

Honors in Major Credit Requirements 6 hrs
Required Honors Reading Course 3 hrs
MAN 4903H  Honors Directed Reading I or 3 hrs
MAN 4904H  Honors Directed Reading II 3 hrs
Required Honors Thesis 3 hrs
MAN 4970H  Undergraduate Honors Thesis 3 hrs

Related Programs
None

Certificates
None

Related Minors
None

Advising Notes
Florida College System students are advised to complete the Associate of Arts degree, to include the general education requirements, the common program prerequisites for the SUS system, and college algebra.
Orientation and advising are two of the most valuable tools that a student can make use of when transferring to UCF. Be sure that you take advantage of both.

Transfer Notes
Lower division courses do not substitute for upper division courses.
Courses transferred must be formally evaluated for equivalency credit. The student must provide a course syllabus and any other supporting information with his/her petition for this evaluation.
Common Program Prerequisites for the State University System for College of Business Administration programs include Financial Accounting, Managerial Accounting, Macroeconomics, Microeconomics, Calculus, Statistics, and a relevant computer class. At UCF, Business students who have completed the calculus and statistics class will be waived from Quantitative Business Tools I. Students who have completed either the calculus or the statistics, but not both, must take Quantitative Business Tools I.
Subject to the general grade and residence requirements, credit will be granted for transferred course work equivalent to that required in the UCF Business program. Only grades of “C” (2.0) or higher transfer into the program and students must have a “C” (2.0) or better in each common program prerequisites class.
Any student receiving a business degree must complete a minimum of 30 of the 60 upper level business credit hours for their degree program in the UCF College of Business Administration. Additionally, 12 of the 30 credit hours completed at UCF must be from the department or school in which the student majors.

Acceptable Substitutes for Transfer Courses
None

Plan of Study
General electives as required to earn 120 credit hours.

Freshman Year - Fall 15 hrs
ENC 1101  Composition I 3 hrs
MAC 1105C  College Algebra 3 hrs
ECO 2013  Principles of Macroeconomics 3 hrs
Cultural Foundation I 3 hrs
Elective 3 hrs

Freshman Year - Spring 15 hrs
ENC 1102  Composition II 3 hrs
ECO 2023  Principles of Microeconomics 3 hrs
Social Foundation 3 hrs
Elective 3 hrs
Elective 3 hrs

Sophomore Year - Fall 15 hrs
ACG 2021  Principles of Financial Accounting 3 hrs
SPC 1608  Fundamentals of Oral Communication 3 hrs
Science 3 hrs
Historical Foundation I 3 hrs
Elective 3 hrs

Sophomore Year - Spring 15 hrs
ACG 2071  Principles of Managerial Accounting 3 hrs
ECO 3401  Quantitative Business Tools I 3 hrs
CSS 2100C  Computer Fundamentals for Business 3 hrs
Historical Foundation II 3 hrs
Science 3 hrs

Sophomore Year - Summer 2 hrs
GEB 3006  Introduction to Career Development and Financial Planning 2 hrs

Junior Year - Fall 16 hrs
ACG 3173  Accounting for Decision-Makers 3 hrs
ECO 3411  Quantitative Business Tools II 3 hrs
MAN 3025  Management of Organizations 3 hrs
MAR 3023  Marketing 3 hrs
FIN 3403  Business Finance  3 hrs
GEB 3003  Career Research & Planning  1 hr

Junior Year - Spring  13 hrs
MAN 4240  Organizations: Theory and Behavior  3 hrs
MAN 4441  Conflict Resolution and Negotiation  3 hrs
GEB 3005  Career Search Strategy  1 hr
GEB 3375  Introduction to International Business  3 hrs
MAN Elective  3 hrs

Senior Year - Fall  16 hrs
MAN 4350  Performance Management  3 hrs
MAN 4143  Leadership Development  3 hrs
BUL 3130  Legal and Ethical Environment of Business  3 hrs
GEB 4223  Business Interviewing Techniques  1 hr
MAN elective  3 hrs
Business Elective  3 hrs

Senior Year - Spring  13 hrs
MAN 4046  Teamwork, Collaboration, and Group Dynamics  3 hrs
MAR 3203  Supply Chain and Operations Management  3 hrs
MAN 4720  Strategic Management  3 hrs
GEB 4004  Executing Your Career Plan  1 hr
MAN Elective  3 hrs

Program Academic Learning Compacts
- Program Academic Learning Compacts (student learning outcomes) for undergraduate programs are located at: http://www.oelas.ucf.edu/alc/academic_learning_compacts.htm

Equipment Fees
- Part-Time Student: $15 per term
- Full-Time Student: $30 per term