The management major combines theory and application, with a focus on problem solving, group projects, and case analysis. The curriculum prepares students for leadership roles in a variety of organizations, including: large and small, public and private, for profit and non-for-profit. The program can also accommodate students who wish to embark on their own entrepreneurial ventures. Students majoring in management should possess strong quantitative skills, enjoy problem solving, and embrace working with people. Not eligible for a double degree with another College of Business Administration major.

Admission Requirements
- Completion of the UCF General Education program and Gordon Rule, or an AA degree from a Florida College System or State University System institution, and completion of each Common Program Prerequisite course with a “C” (2.0) or better.
- Completion of the following courses at UCF or at an AACSB accredited institution: ECO 3411, MAR 3023, FIN 3403, MAN 3025, and ACG 3173, with a GPA of at least 3.0, a grade of at least “B” (3.0) in MAN 3025, and no grade below a “C” (2.0). One course may be repeated one time in the next term of enrollment to meet these requirements.
- See Common Program Prerequisites.
- A student's academic catalog year guarantees their graduation requirements, but not their admission requirements. All pre-majors are held to the current admission standards. This applies to both native and transfer students.

Degree Requirements
- Students who change degree programs and select this major must adopt the most current catalog.
- Students wanting to major in Management must apply for admission to the major.
- Any student receiving a business degree must complete a minimum of 30 of the 60 upper level business credit hours for their degree program in the UCF College of Business Administration. Additionally, 12 of the 30 credit hours completed at UCF must be from the department or school in which the student majors.
- For students seeking a double major within the College of Business, a maximum of 6 hours of Required Courses for the Major or Restricted Electives may count towards another business major.
- A maximum of 6 hours of Core Requirements or Restricted Electives may count towards another degree program or minor.
- Students in the Management major must maintain a 2.75 or higher cumulative Grade Point Average in all 3000 level or higher Management (MAN) and Entrepreneurship (ENT) courses taken at UCF. Students must also maintain a 2.0 or higher cumulative GPA in all College of Business courses taken at UCF. Failure to maintain the required GPAs will result in the student being placed on Lack of Progress in the major and/or College. If a student on Lack of Progress fails to achieve the minimum required GPA in the subsequent term of enrollment, the student will be dismissed from the Management major and/or College of Business.

A student who is dismissed may seek consideration for readmittance into the College or major by submitting a letter indicating the reasons for academic difficulties and positive plans for achieving the required GPA. Readmission is not automatic or guaranteed and as an exception to College policy is rarely granted.
6. Capstone Requirements  
- Required Honors Thesis 3 hrs
- MAN 4970H Undergraduate Honors Thesis 3 hrs

7. Foreign Language Requirements
- Admissions
  - Two years of one foreign language in high school, or one year of one foreign language in college (or equivalent proficiency exam) prior to graduation.

8. Electives
- Variable

9. Additional Requirements
- None

10. Required Minors
- None

11. Departmental Exit Requirements
- A minimum major GPA of 2.75 and a minimum College of Business GPA of 2.0.

12. University Minimum Exit Requirements
- A 2.0 UCF GPA
- 60 semester hours earned after CLEP awarded
- 48 semester hours of upper division credit completed
- 30 of the last 39 hours of course work must be completed in residency at UCF.
- A maximum of 45 hours of extension, correspondence, CLEP, Credit by Exam, and Armed Forces credits permitted.
- Complete the General Education Program, the Gordon Rule, and nine hours of Summer credit.

Total Semester Hours Required
- 120

Honors In Major
- Eligibility: Requirements for admission to the Honors in the Major program are: completion of at least 60 credit hours, completion of at least 12 upper division hours, at least a 3.5 GPA in the major, at least a 3.2 upper-division GPA, and at least two semesters remaining prior to graduation.
- Admission: Application for admission to the Honors in the Major program must be approved by both the Chair of the Management Department and Associate Dean of the Honors College plus the payment of $25.00 one-time membership dues.
- Requirements: Students accepted into the Honors in the Major program must complete two honors courses (total of 6 credit hours) as follows:
  - Honors in Major Credit Requirements 6 hrs
  - Required Honors Reading Course 3 hrs
    - MAN 4903H Honors Directed Reading I
    - MAN 4904H Honors Directed Reading II
  - Required Honors Thesis 3 hrs
    - MAN 4970H Undergraduate Honors Thesis

Related Programs
- None

Certificates
- None

Related Minors
- None

Advising Notes
- Florida College System students are advised to complete the Associate of Arts degree, to include the general education requirements, the common program prerequisites for the SUS system, and college algebra.
- Orientation and advising are two of the most valuable tools that a student can make use of when transferring to UCF. Be sure that you take advantage of both.

Transfer Notes
- Lower division courses do not substitute for upper division courses.
- Courses transferred must be formally evaluated for equivalency credit. The student must provide a course syllabus and any other supporting information with his/her petition for this evaluation.
- Common Program Prerequisites for the State University System for College of Business Administration programs include Financial Accounting, Managerial Accounting, Macroeconomics, Microeconomics, Calculus, Statistics, and a relevant computer class. At UCF, Business students who have completed the calculus and statistics class will be waived from Quantitative Business Tools I. Students who have completed either the calculus or the statistics, but not both, must take Quantitative Business Tools I.
- Subject to the general grade and residence requirements, credit will be granted for transferred course work equivalent to that required in the UCF Business program. Only grades of “C” (2.0) or higher transfer into the program and students must have a “C” (2.0) or better in each common program prerequisites class.
- Any student receiving a business degree must complete a minimum of 30 of the 60 upper level business credit hours for their degree program in the UCF College of Business Administration. Additionally, 12 of the 30 credit hours completed at UCF must be from the department or school in which the student majors.

Acceptable Substitutes for Transfer Courses
- None

Plan of Study
- General electives as required to earn 120 credit hours.

Freshman Year - Fall  
- 15 hrs
  - ENC 1101 Composition I 3 hrs
  - MAC 1105C College Algebra 3 hrs
  - ECO 2023 Principles of Microeconomics 3 hrs
  - Elective 3 hrs

Freshman Year - Spring  
- 15 hrs
  - ENC 1102 Composition II 3 hrs
  - ECO 2023 Principles of Microeconomics 3 hrs
  - Social Foundation 3 hrs
  - Elective 3 hrs
  - Elective 3 hrs

Sophomore Year - Fall  
- 15 hrs
  - ACG 2021 Principles of Financial Accounting 3 hrs
  - SPC 1608 Fundamentals of Oral Communication 3 hrs
  - MAC 1105C College Algebra 3 hrs
  - Historical Foundation I 3 hrs
  - Elective 3 hrs

Sophomore Year - Spring  
- 15 hrs
  - ACG 2071 Principles of Managerial Accounting 3 hrs
  - ECO 3401 Quantitative Business Tools I 3 hrs
  - CGS 2100C Computer Fundamentals for Business 3 hrs
  - Historical Foundation II 3 hrs
  - Science 3 hrs

Sophomore Year - Summer  
- 2 hrs
  - GEB 3XXX Introduction to Career Development and Financial Planning 2 hrs

Junior Year - Fall  
- 16 hrs
  - ACG 3173 Accounting for Decision-Makers 3 hrs
  - ECO 3411 Quantitative Business Tools II 3 hrs
  - MAN 3025 Management of Organizations 3 hrs
  - MAR 3023 Marketing 3 hrs
  - FIN 3403 Business Finance 3 hrs
  - GEB 3003 Career Research & Planning 1 hr
### Junior Year - Spring
- MAN 4240  Organizations: Theory and Behavior  3 hrs
- MAN 4441  Conflict Resolution and Negotiation  3 hrs
- GEB 3025  Career Search Strategy  1 hr
- GEB 3375  Introduction to International Business  3 hrs
- MAN Elective  3 hrs

**Total:** 13 hrs

### Senior Year - Fall
- MAN 4350  Performance Management  3 hrs
- MAN 4143  Leadership Development  3 hrs
- BUL 3130  Legal and Ethical Environment of Business  3 hrs
- GEB 4223  Business Interviewing Techniques  1 hr
- MAN elective  3 hrs
- Business Elective  3 hrs

**Total:** 16 hrs

### Senior Year - Spring
- MAN 4046  Teamwork, Collaboration, and Group Dynamics  3 hrs
- MAR 3203  Supply Chain and Operations Management  3 hrs
- MAN 4720  Strategic Management  3 hrs
- GEB 4004  Executing Your Career Plan  1 hr
- MAN Elective  3 hrs

**Total:** 13 hrs

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**Program Academic Learning Compacts**
- [Program Academic Learning Compacts](http://www.oeas.ucf.edu/alc/academic_learning_compacts.htm)

**Equipment Fees**
- Part-Time Student: $15 per term
- Full-Time Student: $30 per term