

# UCF Degree Programs

## Management (B.S.B.A.)

**College of Business Administration**

**Department of Management,**

**Business Administration I, Room: 309**

<http://business.ucf.edu/undergraduate-programs>

Phone: 407-823-5569

The management major combines theory and application, with a focus on problem solving, group projects, and case analysis. The curriculum prepares students for leadership roles in a variety of organizations, including: large and small, public and private, for profit and non-for-profit. The program can also accommodate students who wish to embark on their own entrepreneurial ventures. Students majoring in management should possess strong quantitative skills, enjoy problem solving, and embrace working with people. Not eligible for a double degree with another College of Business Administration major.

### Admission Requirements

- Completion of the UCF General Education program and Gordon Rule, or an AA degree from a Florida College System or State University System institution, and completion of each Common Program Prerequisite course with a "C" (2.0) or better.
- Completion of the following courses at UCF or at an AACSB accredited institution: ECO 3411, MAR 3023, FIN 3403, MAN 3025, and ACG 3173, with a GPA of at least 3.0, a grade of at least "B" (3.0) in MAN 3025, and no grade below a "C" (2.0). One course may be repeated one time in the next term of enrollment to meet these requirements.
- See Common Program Prerequisites
- A student's academic catalog year guarantees their graduation requirements, but not their admission requirements. All pre-majors are held to the current admission standards. This applies to both native and transfer students.

### Degree Requirements

- Students who change degree programs and select this major must adopt the most current catalog.
- Students wanting to major in Management must apply for admission to the major.
- Any student receiving a business degree must complete a minimum of 30 of the 60 upper level business credit hours for their degree program in the UCF College of Business Administration. Additionally, 12 of the 30 credit hours completed at UCF must be from the department or school in which the student majors.
- For students seeking a double major within the College of Business, a maximum of 6 hours of Required Courses for the Major or Restricted Electives may count towards another business major.
- A maximum of 6 hours of Core Requirements or Restricted Electives may count towards another degree program or minor.
- Students in the Management major must maintain a 2.75 or higher cumulative Grade Point Average in all 3000 level or higher Management (MAN) and Entrepreneurship (ENT) courses taken at UCF. Students must also maintain a 2.0 or higher cumulative GPA in all College of Business courses taken at UCF. Failure to maintain the required GPAs will result in the student being placed on Lack of Progress in the major and/or College. If a student on Lack of Progress fails to achieve the minimum required GPA in the subsequent term of enrollment, the student will be dismissed from the Management major and/or College of Business. A student who is dismissed may seek consideration for readmittance into the College or major by submitting a letter indicating the reasons for academic difficulties and positive plans for achieving the required GPA. Readmission is not automatic or guaranteed and as an exception to College policy is rarely granted.

- Students must earn a "B" or higher in MAN 3025. In addition, only grades of "C" (2.0) or higher transfer into the program and students must earn a minimum of "C" (2.0) or higher in all business courses. This includes all courses under requirements 2, 3, 4, 5 and 6 below.

### 1. UCF General Education Program (GEP) (36 hrs)

**A: Communication Foundations (9 hrs)**  
 Prefer SPC 1608 Fundamentals of Oral Communication 3 hrs

### B: Cultural & Historical Foundations (9 hrs)

**C: Mathematical Foundations (6 hrs)**  
 Required CGS 2100C Computer Fundamentals for Business 3 hrs  
 Required MAC 1105C College Algebra 3 hrs

### D: Social Foundations (6 hrs)

**Select 1: (3 hrs)**  
 Prefer ECO 2013 Principles of Macroeconomics or 3 hrs  
 Prefer ECO 2023 Principles of Microeconomics 3 hrs

**Select 1: (3 hrs)**  
 Suggested ANT 2000 General Anthropology or 3 hrs  
 Suggested PSY 2012 General Psychology or 3 hrs  
 Suggested SYG 2000 Introduction to Sociology 3 hrs

### E: Science Foundations (6 hrs)

#### 2. Common Program Prerequisites (CPP) (18 hrs)

■ Must be completed with a "C" 2.0 or better  
 ACG 2021 Principles of Financial Accounting 3 hrs  
 ACG 2071 Principles of Managerial Accounting 3 hrs  
 CGS 2100C Computer Fundamentals for Business 3 hrs  
 ECO 2013 Principles of Macroeconomics 3 hrs  
 ECO 2023 Principles of Microeconomics 3 hrs

#### Select one of the following sequences of courses:

- Students who have not completed MAC 2233 and STA 2023 with a "C" (2.0) or better must take ECO 3401.

ECO 3401 Quantitative Business Tools I 3 hrs  
 or  
<sup>1</sup>MAC 2233 Concepts of Calculus and 3 hrs  
 STA 2023 Statistical Methods I 3 hrs

<sup>1</sup> or MAC 2311 and MAC 2312

### 3. Core Requirements: Basic Level

- None

### 4. Core Requirements: Advanced Level (45 hrs)

#### Primary Core (15 hrs)

ACG 3173 Accounting for Decision-Makers 3 hrs  
 ECO 3411 Quantitative Business Tools II 3 hrs  
 FIN 3403 Business Finance 3 hrs  
 MAN 3025 Management of Organizations 3 hrs  
 MAR 3023 Marketing 3 hrs

#### Secondary Core (15 hrs)

GEB 3006 Introduction to Career Development and Financial Planning 2 hrs  
 GEB 3003 Career Research & Planning 1 hr  
 GEB 3005 Career Search Strategy 1 hr  
 BUL 3130 Legal and Ethical Environment of Business 3 hrs  
 GEB 3375 Introduction to International Business 3 hrs  
 MAR 3203 Supply Chain and Operations Management 3 hrs  
 GEB 4223 Business Interviewing Techniques 1 hr  
 GEB 4004 Executing Your Career Plan 1 hr

#### Required Courses for Major (15 hrs)

MAN 4350 Performance Management 3 hrs  
 MAN 4143 Leadership Development 3 hrs  
 MAN 4240 Organizations: Theory and Behavior 3 hrs  
 MAN 4441 Conflict Resolution and Negotiation 3 hrs  
 MAN 4046 Teamwork, Collaboration, and Group Dynamics 3 hrs

### 5. Restricted Electives (12 hrs)

#### Restricted Elective Courses (9 hrs)

#### Select 3: (9 hrs)

■ Minimum of 3 courses required:  
 GEB 4435 Moral Foundations of Business or 3 hrs  
 MAN 4209 Designing Dynamic Organizations or 3 hrs

## UCF Degree Programs

MAN 3301	Strategic Human Resource Management or	3 hrs
MAN 4320	Human Resources Recruitment and Selection or	3 hrs
MAN 4329	Business Analytics in Human Resource Management or	3 hrs
Any MAN or ENT course		3 hrs

**Business Elective** **3 hrs**  
Choose any upper level business course 3 hrs

### 6. Capstone Requirements (3 hrs)

■ Admitted to a Business major, senior standing, and completion of MAN 3025, MAR 3023, FIN 3403, ECO 3411, and ACG 3173 or ACG 3131 are required to register for MAN 4720.

MAN 4720	Strategic Management	3 hrs
----------	----------------------	-------

### 7. Foreign Language Requirements

#### Admissions

■ Two years of one foreign language in high school, or one year of one foreign language in college (or equivalent proficiency exam) prior to graduation.

#### Graduation

■ None

#### 8. Electives

■ Variable

#### 9. Additional Requirements

■ None

#### 10. Required Minors

■ None

#### 11. Departmental Exit Requirements

■ A minimum major GPA of 2.75 and a minimum College of Business GPA of 2.0.

#### 12. University Minimum Exit Requirements

- A 2.0 UCF GPA
- 60 semester hours earned after CLEP awarded
- 48 semester hours of upper division credit completed
- 30 of the last 39 hours of course work must be completed in residency at UCF.
- A maximum of 45 hours of extension, correspondence, CLEP, Credit by Exam, and Armed Forces credits permitted.
- Complete the General Education Program, the Gordon Rule, and nine hours of Summer credit.

#### Total Semester Hours Required

■ 120

#### Honors In Major

- Eligibility: Requirements for admission to the Honors in the Major program are: completion of at least 60 credit hours, completion of at least 12 upper division hours, at least a 3.5 GPA in the major, at least a 3.2 upper-division GPA, and at least two semesters remaining prior to graduation.
- Admission: Application for admission to the Honors in the Major program must be approved by both the Chair of the Management Department and Associate Dean of the Honors College plus the payment of \$25.00 one-time membership dues.
- Requirements: Students accepted into the Honors in the Major program must complete two honors courses (total of 6 credit hours) as follows:

**Honors in Major Credit Requirements** **6 hrs**

**Required Honors Reading Course** **3 hrs**

MAN 4903H	Honors Directed Reading I or	3 hrs
MAN 4904H	Honors Directed Reading II	3 hrs

**Required Honors Thesis** **3 hrs**

MAN 4970H	Undergraduate Honors Thesis	3 hrs
-----------	-----------------------------	-------

#### Related Programs

■ None

#### Certificates

■ None

#### Related Minors

■ None

#### Advising Notes

- Florida College System students are advised to complete the Associate of Arts degree, to include the general education requirements, the common program prerequisites for the SUS system, and college algebra.
- Orientation and advising are two of the most valuable tools that a student can make use of when transferring to UCF. Be sure that you take advantage of both.

#### Transfer Notes

- Lower division courses do not substitute for upper division courses.
- Courses transferred must be formally evaluated for equivalency credit. The student must provide a course syllabus and any other supporting information with his/her petition for this evaluation.
- Common Program Prerequisites for the State University System for College of Business Administration programs include Financial Accounting, Managerial Accounting, Macroeconomics, Microeconomics, Calculus, Statistics, and a relevant computer class. At UCF, Business students who have completed the calculus and statistics class will be waived from Quantitative Business Tools I. Students who have completed either the calculus or the statistics, but not both, must take Quantitative Business Tools I.
- Subject to the general grade and residence requirements, credit will be granted for transferred course work equivalent to that required in the UCF Business program. Only grades of "C" (2.0) or higher transfer into the program and students must have a "C" (2.0) or better in each common program prerequisites class.
- Any student receiving a business degree must complete a minimum of 30 of the 60 upper level business credit hours for their degree program in the UCF College of Business Administration. Additionally, 12 of the 30 credit hours completed at UCF must be from the department or school in which the student majors.

#### Acceptable Substitutes for Transfer Courses

■ None

#### Plan of Study

■ General electives as required to earn 120 credit hours.

#### Freshman Year - Fall 15 hrs

ENC 1101	Composition I	3 hrs
MAC 1105C	College Algebra	3 hrs
ECO 2013	Principles of Macroeconomics	3 hrs
Cultural Foundation I		3 hrs
Elective		3 hrs

#### Freshman Year - Spring 15 hrs

ENC 1102	Composition II	3 hrs
ECO 2023	Principles of Microeconomics	3 hrs
Social Foundation		3 hrs
Elective		3 hrs
Elective		3 hrs

#### Sophomore Year - Fall 15 hrs

ACG 2021	Principles of Financial Accounting	3 hrs
SPC 1608	Fundamentals of Oral Communication	3 hrs
Science		3 hrs
Historical Foundation I		3 hrs
Elective		3 hrs

#### Sophomore Year - Spring 15 hrs

ACG 2071	Principles of Managerial Accounting	3 hrs
ECO 3401	Quantitative Business Tools I	3 hrs
CGS 2100C	Computer Fundamentals for Business	3 hrs
Historical Foundation II		3 hrs
Science		3 hrs

#### Sophomore Year - Summer 2 hrs

GEB 3006	Introduction to Career Development and Financial Planning	2 hrs
----------	---	-------

#### Junior Year - Fall 16 hrs

ACG 3173	Accounting for Decision-Makers	3 hrs
ECO 3411	Quantitative Business Tools II	3 hrs
MAN 3025	Management of Organizations	3 hrs
MAR 3023	Marketing	3 hrs

## UCF Degree Programs

---

FIN 3403	Business Finance	3 hrs
GEB 3003	Career Research & Planning	1 hr

### Junior Year - Spring 13 hrs

MAN 4240	Organizations: Theory and Behavior	3 hrs
MAN 4441	Conflict Resolution and Negotiation	3 hrs
GEB 3005	Career Search Strategy	1 hr
GEB 3375	Introduction to International Business	3 hrs
MAN Elective		3 hrs

### Senior Year - Fall 16 hrs

MAN 4350	Performance Management	3 hrs
MAN 4143	Leadership Development	3 hrs
BUL 3130	Legal and Ethical Environment of Business	3 hrs
GEB 4223	Business Interviewing Techniques	1 hr
MAN elective		3 hrs
Business Elective		3 hrs

### Senior Year - Spring 13 hrs

MAN 4046	Teamwork, Collaboration, and Group Dynamics	3 hrs
MAR 3203	Supply Chain and Operations Management	3 hrs
MAN 4720	Strategic Management	3 hrs
GEB 4004	Executing Your Career Plan	1 hr
MAN Elective		3 hrs

### Program Academic Learning Compacts

■ Program Academic Learning Compacts (student learning outcomes) for undergraduate programs are located at:  
[http://www.oas.ucf.edu/alc/academic\\_learning\\_compacts.htm](http://www.oas.ucf.edu/alc/academic_learning_compacts.htm)

### Equipment Fees

- Part-Time Student: \$15 per term
- Full-Time Student: \$30 per term